



AMERICA'S CUP - BERMUDA

Charter Packages

33m SY MARAE

PRE-DATING THE MODERN OLYMPICS BY 45 YEARS, THE AMERICA'S CUP HAS SPANNED ACROSS THREE CENTURIES AND BOASTS A HISTORY OF INTRIGUE BEFITTING OF ITS PLACE IN THE PANTHEON OF INTERNATIONAL SPORT.

When the starting gun is fired for Race 1 of the 35th America's Cup Match presented by Louis Vuitton on June 17, 2017, the trophy will be 166 years old. Due in part to the weight of its legacy, and in part to the structure of the competition, the America's Cup is incredibly difficult to win. Throughout its history only four nations - USA, Australia, New Zealand and Switzerland - have won the trophy. Countless yachtsmen, at the top of their profession, have tried and failed to find success in the America's Cup. This too, is what makes the prize so alluring.

The last America's Cup in San Francisco in 2013 represented a sea change in the format of the event. Light, fast, modern multihulls powered by wingsails replaced the traditional monohull boats. As the speed of the boats increased from 15mph to nearly 50mph, the physical demands on the crews multiplied - a new generation of Cup sailor was required.

A number of exciting events fall under the umbrella of the 2017 America's Cup. During the last week of May 2017, all teams will compete in the Louis Vuitton America's Cup Qualifiers. This event has special significance - if the winning team ends up racing in the America's Cup Match presented by Louis Vuitton, they will start with a one point lead.

In June, the top four challengers begin the Louis Vuitton America's Cup Challenger Playoffs. The winning team will advance to race ORACLE TEAM USA for the America's Cup.

The America's Cup Match presented by Louis Vuitton is scheduled to start on June 17, 2017. The top challenger will face ORACLE TEAM USA with the first team to earn seven points winning the America's Cup.

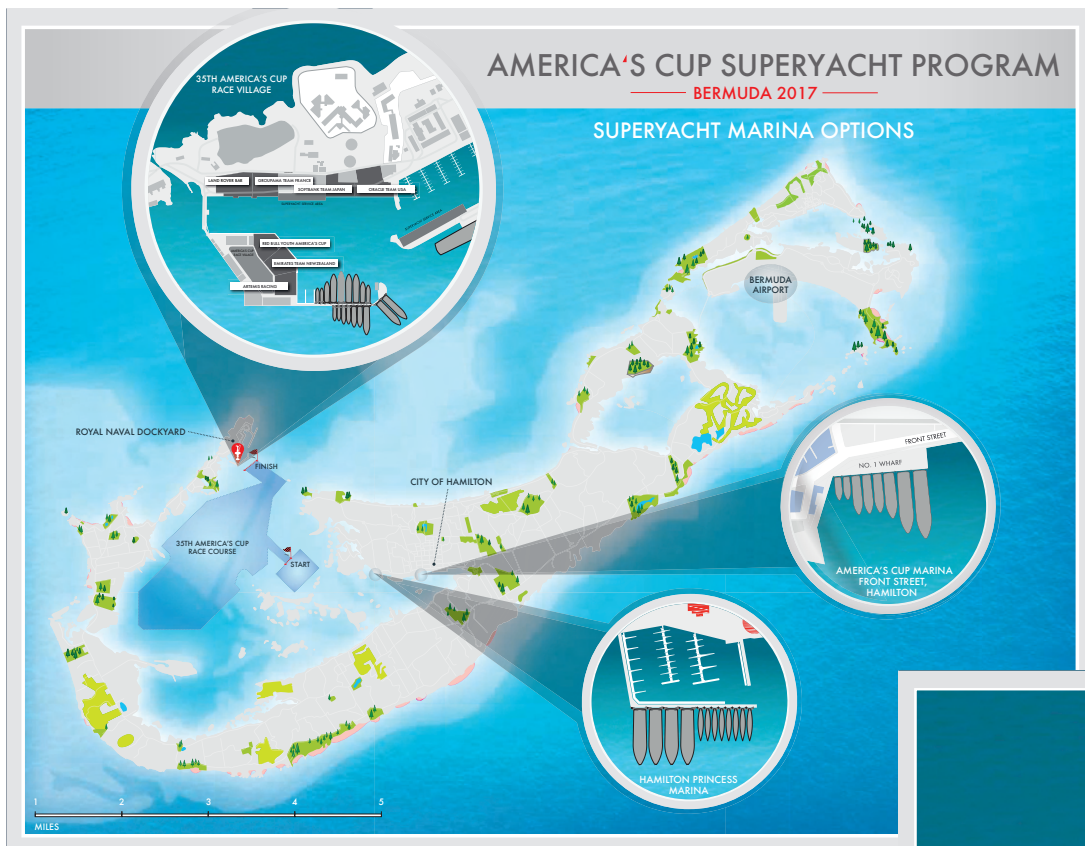


Americas Cup Event Schedule (Provisional)

Louis Vuitton America's Cup Qualifiers & Challenger Playoffs
Bermuda 26th May - 12th June 2017

Red Bull Youth America's Cup Finals
Bermuda 21st - 22nd June 2017

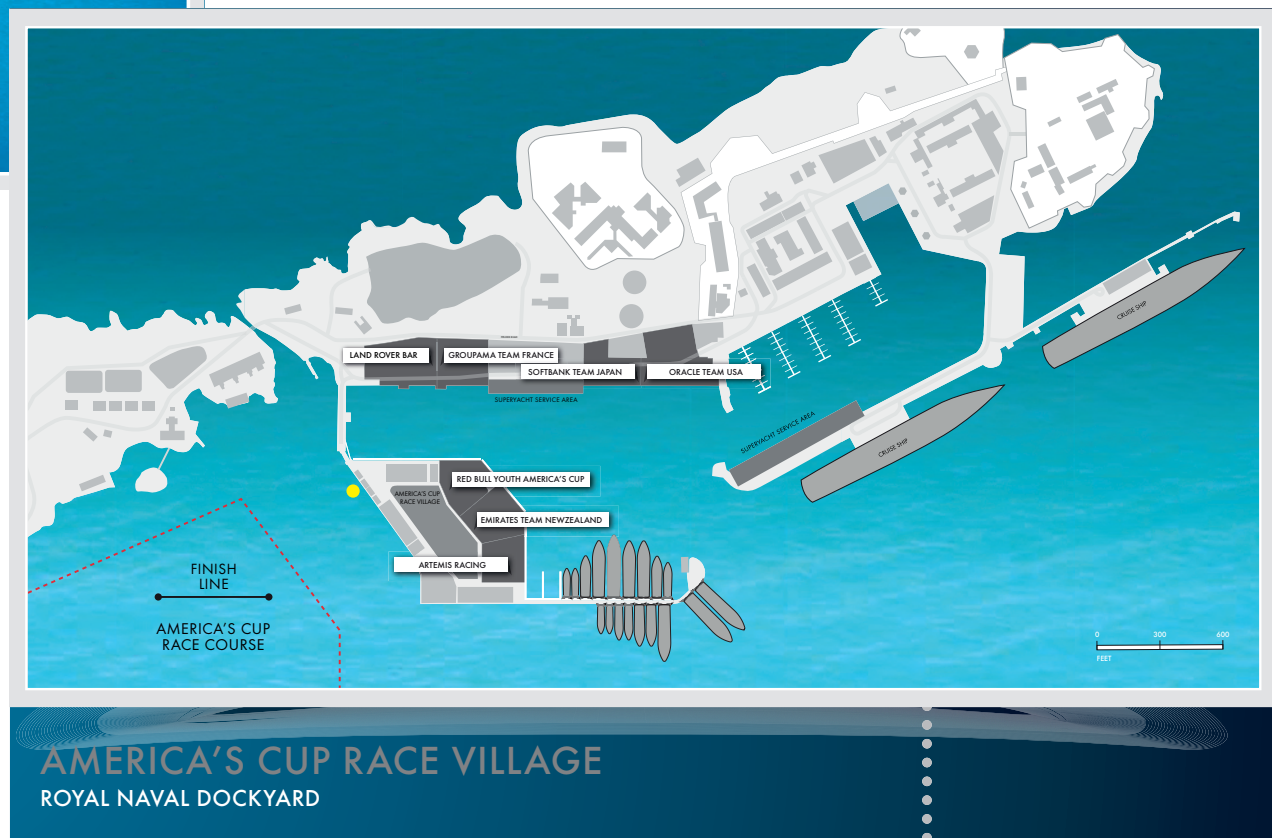
America's Cup Match presented by Louis Vuitton
Bermuda 17th - 18th June & 24th - 27th June 2017



Marae will be located on berth 19, within the race village, alongside the Cup racing yachts and teams. As one of only a few select yachts in the village, we are fortunate to be entitled to many VIP benefits including:

- A concierge service
- A berth location at the finish line
- Access to designated on-the-water viewing (an area only available to Superyachts that are berthed within the Americas Cup village).
- Event passes for Americas Cup events and access to crew briefings.

Berth 19 will be situated on the dock, between the finish line and the America's Cup Race Village, indicated on this map by the yellow dot.



COURSE BOUNDARY
SUPER YACHT SPECTATOR VIEWING

FINISH LINE

AMERICA'S CUP VILLAGE
CURRENTLY UNDER CONSTRUCTION
HARDSTAND AND DOCKS DUE TO BE COMPLETE LATE 2016
ARTISTIC IMPRESSION



35TH AMERICA'S CUP BERMUDA SUMMER 2017 SCHEDULE

- May 26 – June 5, 2017 ▲ LOUIS VUITTON AMERICA'S CUP QUALIFIERS
- June 7 – June 12, 2017 ▲ LOUIS VUITTON AMERICA'S CUP CHALLENGER PLAYOFFS
- June 17 – June 27, 2017 ▲ 35TH AMERICA'S CUP MATCH PRESENTED BY LOUIS VUITTON
- June 13 – June 15, 2017 ▲ AMERICA'S CUP SUPERYACHT REGATTA
- June 16 – June 20, 2017 ▲ J CLASS REGATTA
- June 2017 ▲ RED BULL YOUTH AMERICA'S CUP





A charter package aboard Marae for the America's Cup finals includes these VIP PACKAGE BENEFITS:

- VIP flag, allowing access to the dedicated VIP area on the race course boundary.
- Access to the America's Cup parties and events (x2 guests).
- VIP access to Club AC hospitality (x2 guests on every race day for America's Cup racing).
- Pit lane base tour (x2 guests)
- Access to post race press conference for x1 guest.
- Attendance at the Prize Giving (x2 guests)

In addition, BWA Yachting offer their dedicated team, providing on-land and on water concierge services.



Single Week Charters

Charter Marae by the week for your own private use,
with accommodation for six onboard.

Louis Vuitton America's Cup Qualifiers & Challenger Playoffs
26th May - 12th June 2017
\$65,000 per week

America's Cup Match Finals
17th - 18th June & 24th - 27th June
\$65,000 per week

Day Charter
\$15,000 per day
12 guests max on water, 20 guests max on dock

Additional costs:

Berth and concierge fees at \$1,836 per day

All Bermuda licenses, taxes (5% of charter rate) and charter fees
Typical APA food, beverages and yacht expenses (i.e. fuel-on generator for power)

Additional crew (beyond the four as standard). Cost to be determined based on charter needs.

No charges for repositioning to Bermuda.



33m SY MARAE

Built in 2004, refit in 2009 and 2014

Accommodation for x6 guests in x3 cabins, all en-suite (x2 doubles and x1 twin).

x4 crew as standard, including a Chef, offering 5* service.

Large lounge/saloon, interior and exterior dining, aft-deck sun pads and loungers.

Additional facilities include 17ft tender, water skis, wakeboard, x2 Laser sailing dinghies, floating six-person island with built-in coolers and sound system, x2 inflatable stand-up paddle boards, inflatable two-person kayak, snorkeling kit and fishing tackle (offshore, spinning and fly fishing).



